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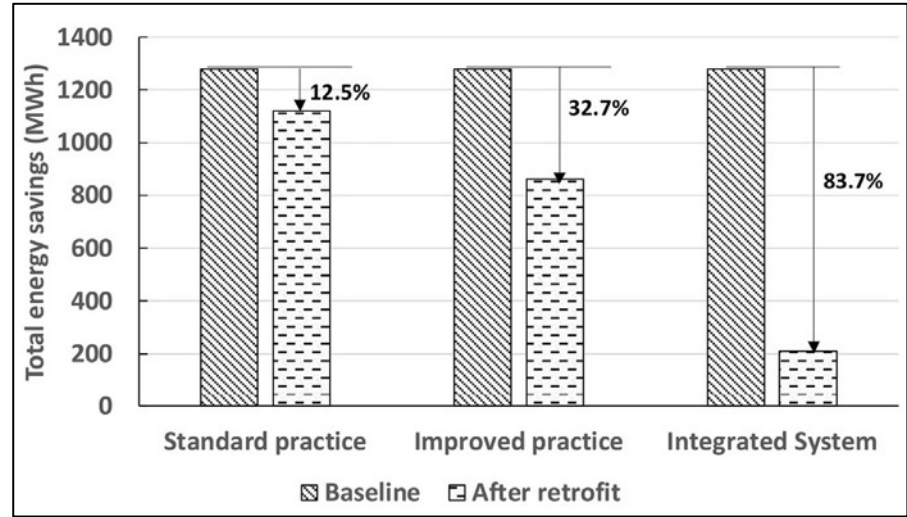
Making Integrated Systems Easy via Packaging and Standardization

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Premise

Deep energy savings are needed in new *and existing buildings* to achieve net zero goals.

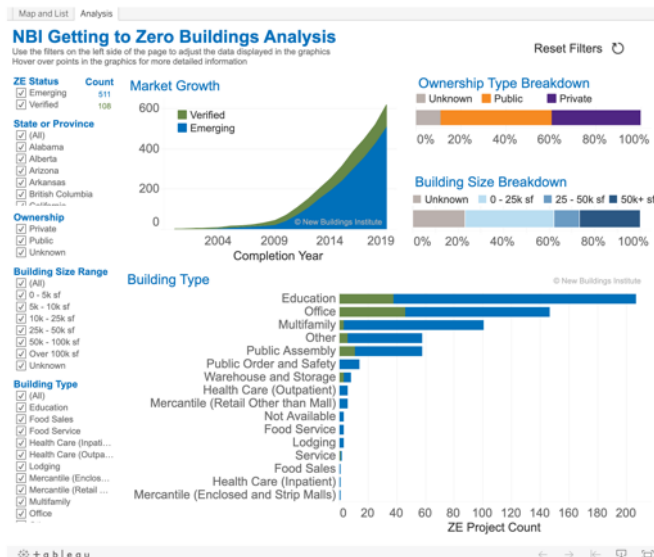
Deep energy savings *require* integrated systems approaches.



Source: Regnier et al., *Energy and Buildings*, 2017

The solution has a problem

We (mostly) know how to do this...



Source: New Buildings Institute

...but:

- retrofits are often **too disruptive** because they are **not aligned with the real estate life-cycle**;
- require **significant engineering expertise** to implement and operate,
- utility incentives often entail **overly cumbersome M&V**;
- lingering concerns with **savings uncertainty and persistence**.

It's not easy to implement deep retrofits



Hinders scale adoption needed to meet climate goals

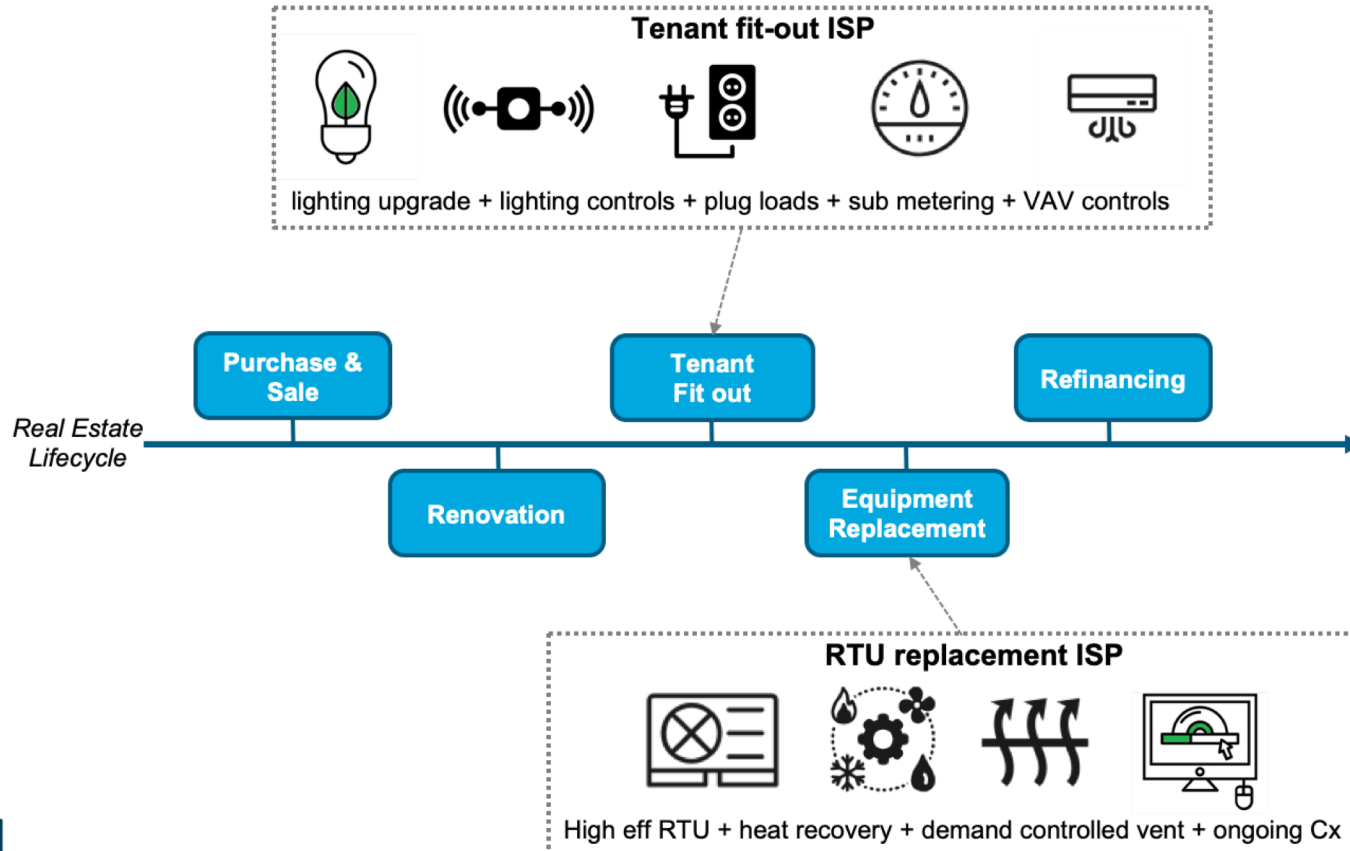
A strategy to scale integrated systems

1. Integrated systems **packages** (ISPs) to de-risk technologies and reduce transaction costs through packaging, standardization and streamlining.
2. Embed ISPs in routine **real estate life cycle events**, to reduce disruption and increase cost-effectiveness.

Vision:

Integrated systems become the low-risk ‘default’ option for routine real-estate life cycle events

Illustrative examples



LBNL project: ISPs optimized for real estate lifecycle

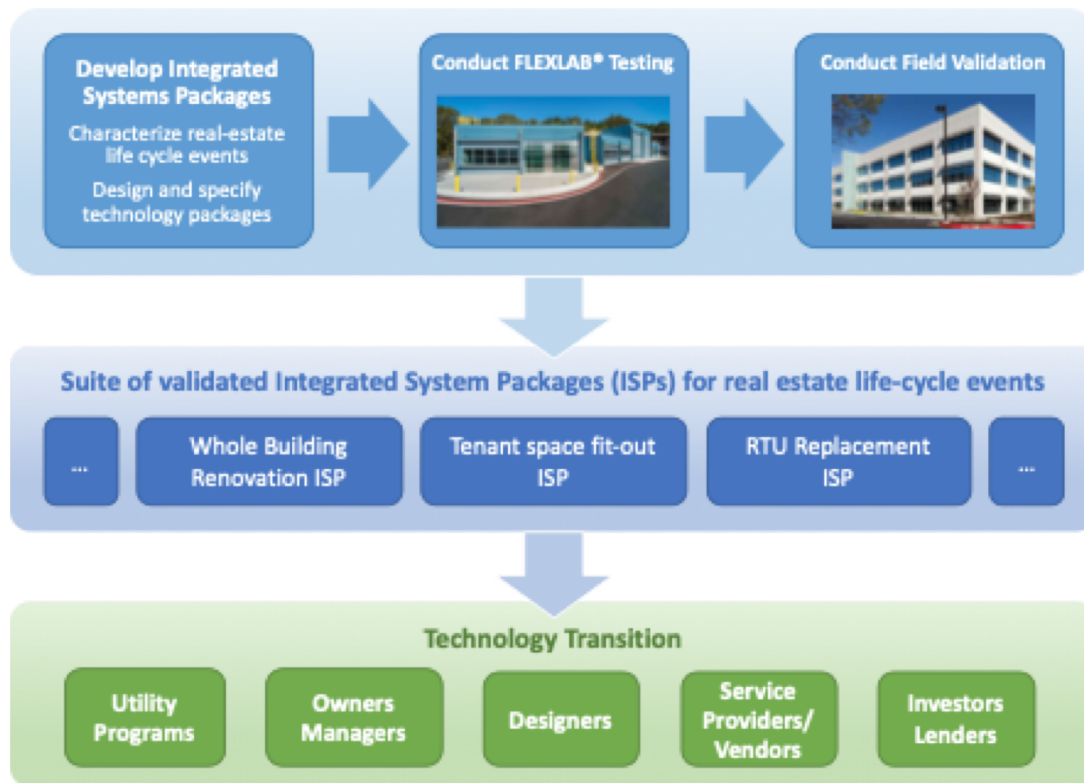
Sponsor:



Demonstration partner:



Research Team:



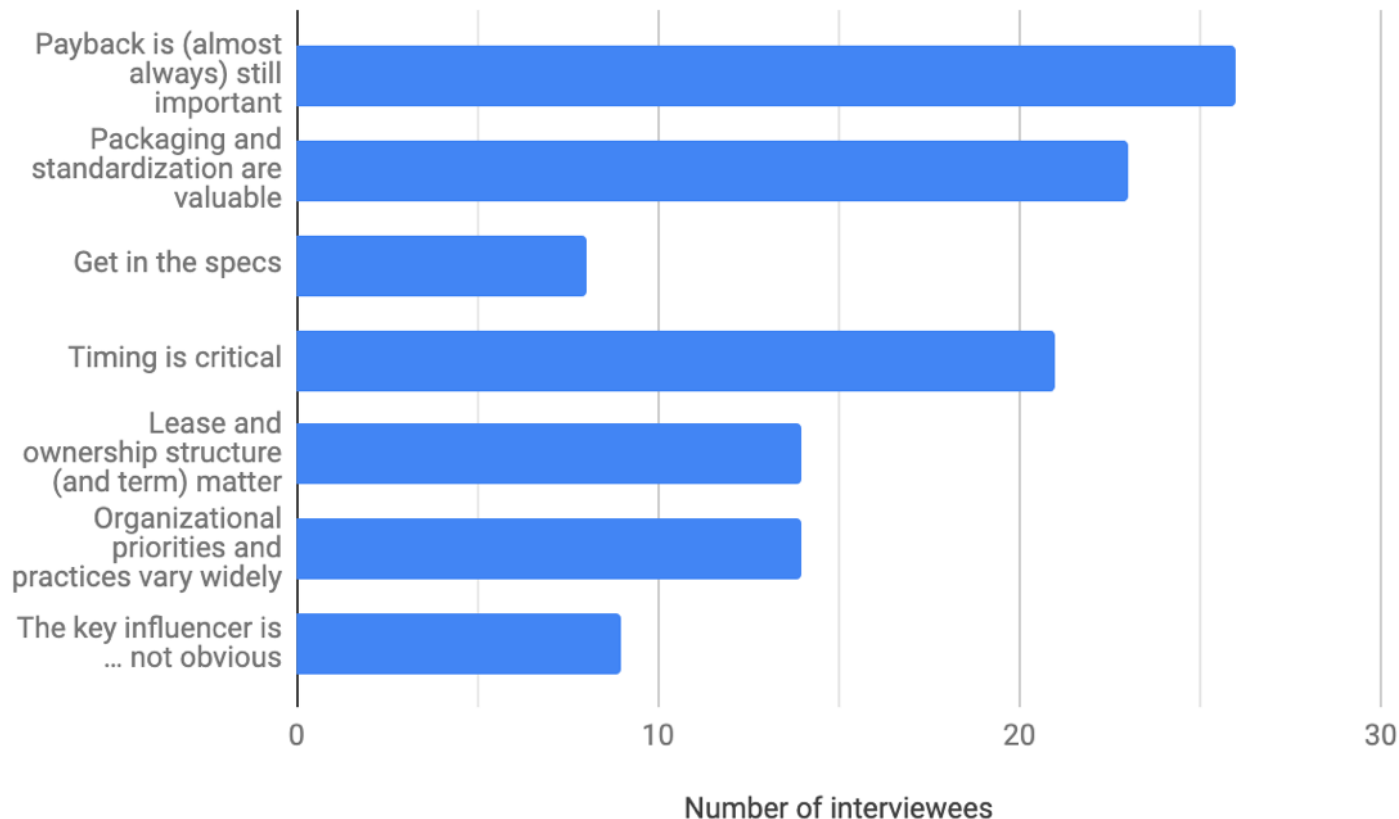
Who we talked to

- *Owners*
- *Operators*
- *Tenants*
- *Investors*
- *Developers*
- *A/E*
- *Project managers*
- *Lease lawyers*



- Two large real estate investment firms
- Two well known tech firms
- Large bank
- Large asset management firm

Stakeholder perspectives: seven themes



Integrated Systems Packages: Development and Validation

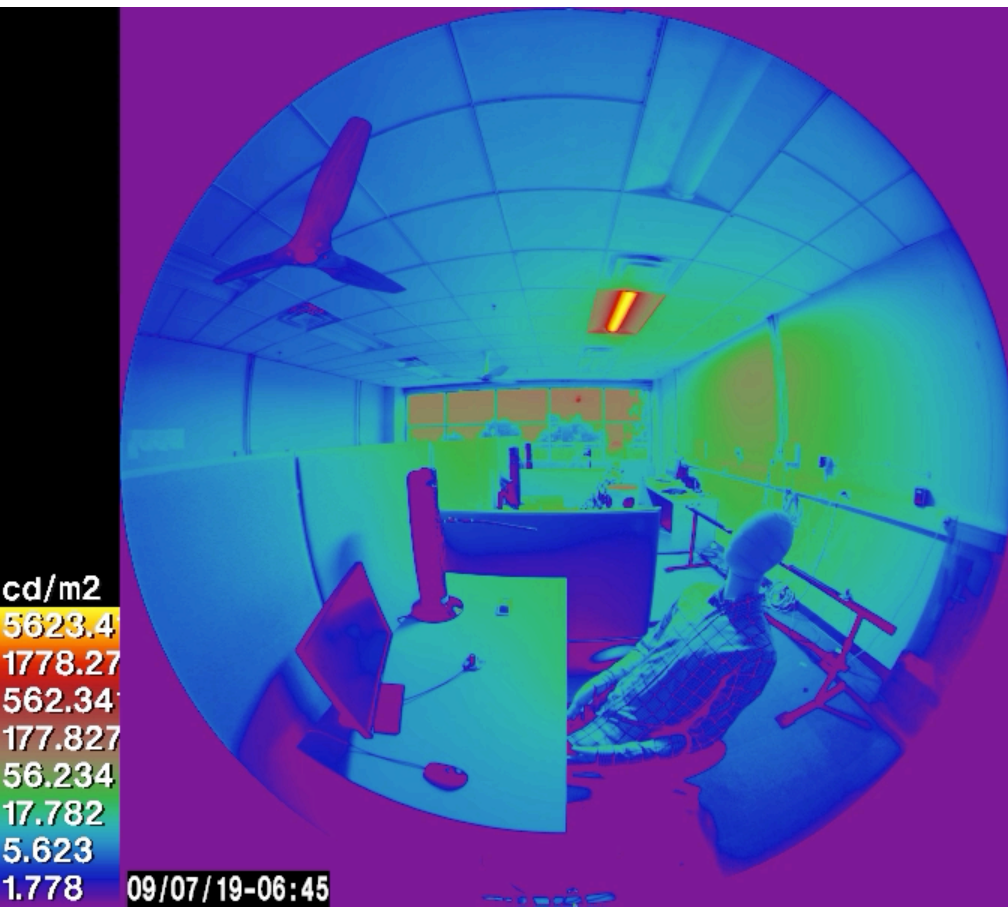
FLEXLAB: Test Facility for Systems Integration

- Laboratory testing for integrated building systems under realistic operating conditions
 - Systems integration at end use, whole building & grid interaction levels
 - HVAC, lighting, windows, envelope, plug loads, controls, PV, storage
- Energy efficiency; IAQ ; thermal & visual comfort ; installation and Cx



ISP for Tenant Fitout

Lighting | Shading | HVAC controls | Ceiling Fans | plug load controls



Automated Shading & Daylight Dimming System

ISP developed for
potential utility
incentive program



Each row of LED fixtures dimmed
separately to meet illuminance setpoint

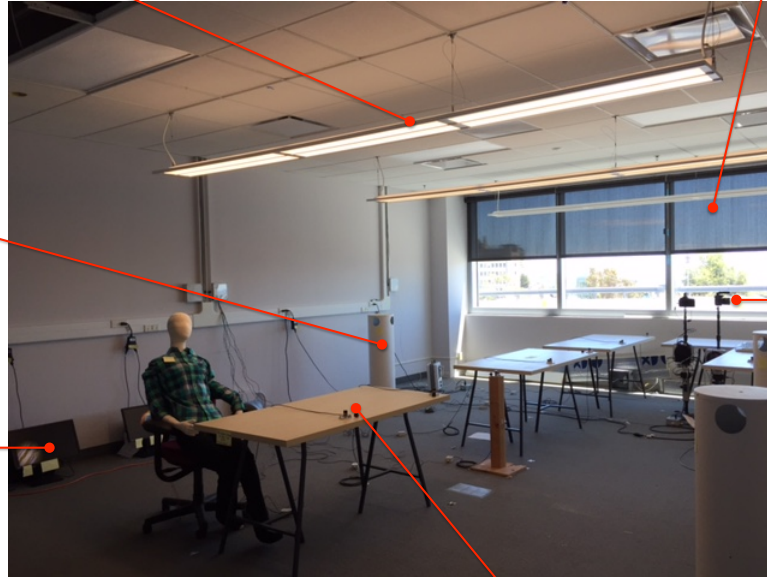
Automatic shading
controlled by glare sensor

Occupant heat
generators

HDR cameras for
glare assessment

Plug loads

Illuminance sensors at 3'
intervals at workplane



Parametric testing

- Orientation: South, West
- Window-to-Wall Ratio: 0.40, 0.30
- Depth of daylit zone: 25ft, 15ft, 10ft
- Lighting type: T-8, LED



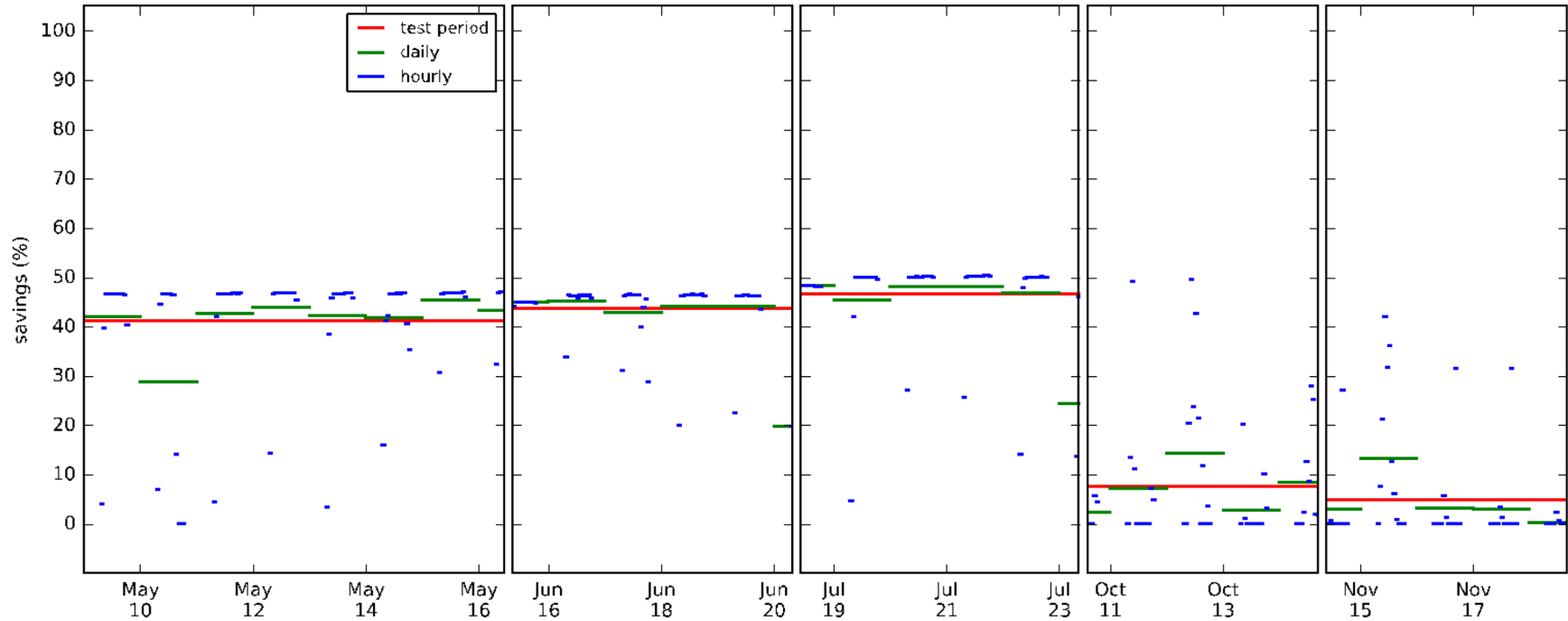
Partitioning for lower zone depth



Paneling for lower window-to-wall ratio

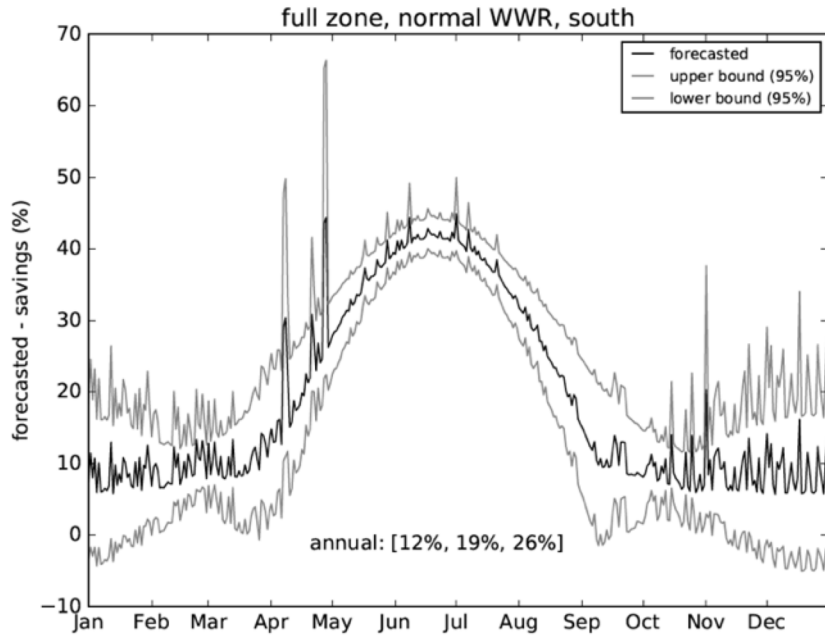


Sample FLEXLAB Results

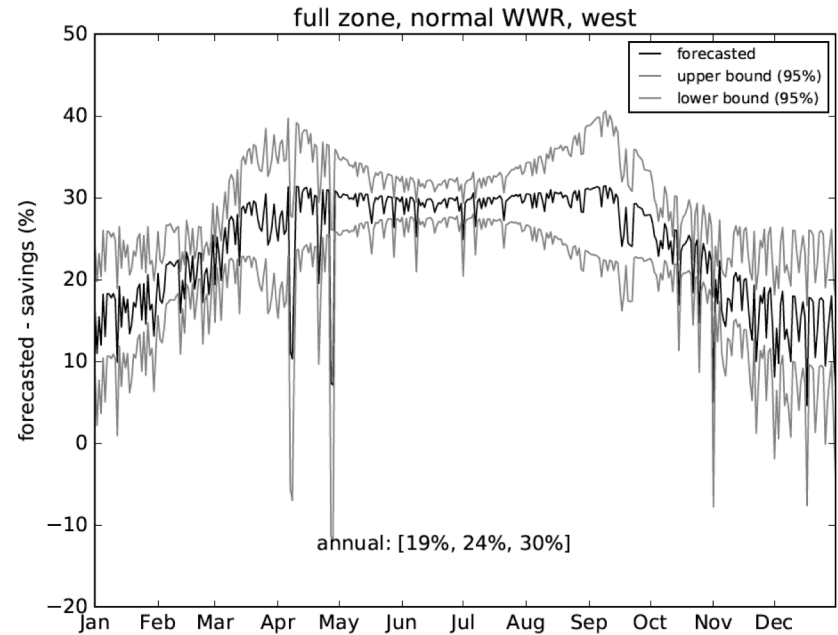


*Lighting energy savings for configuration 1S
(Full zone, South, Normal WWR)*

Annual Energy Savings



Annual lighting savings for configuration 1S
(25ft deep zone, south orientation)



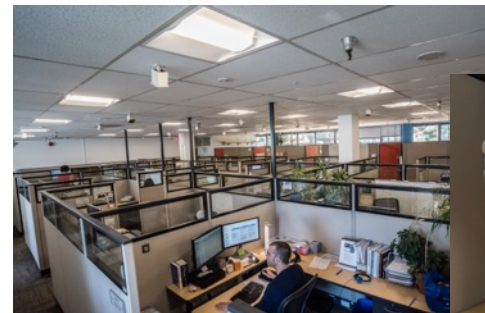
Annual lighting savings for configuration 1W
(25ft daylight zone, west orientation)

South - mean of 19% annual lighting savings
West - mean of 24% annual lighting savings

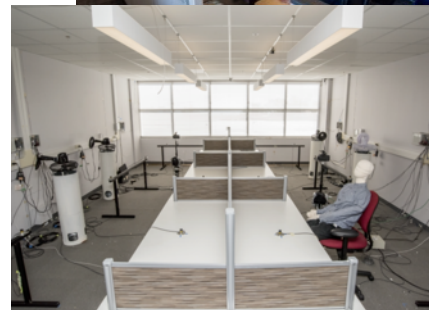
ISPs for Utility Programs



**Integrated task/ambient lighting with
plug load occupancy-based controls**
(interior core application)
*12-28% whole building savings**



**Integrated workstation-specific lighting
with daylight dimming**
(south perimeter application)
*5-8% whole building savings**

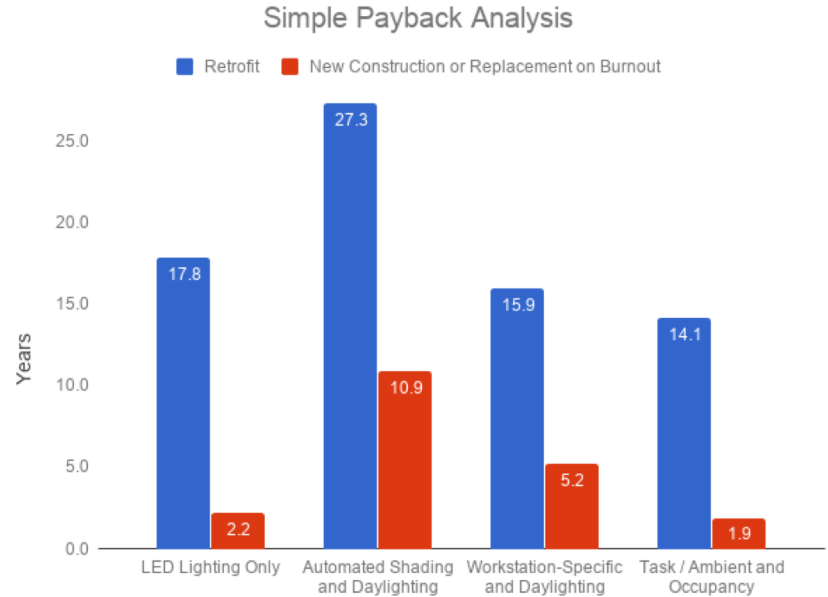
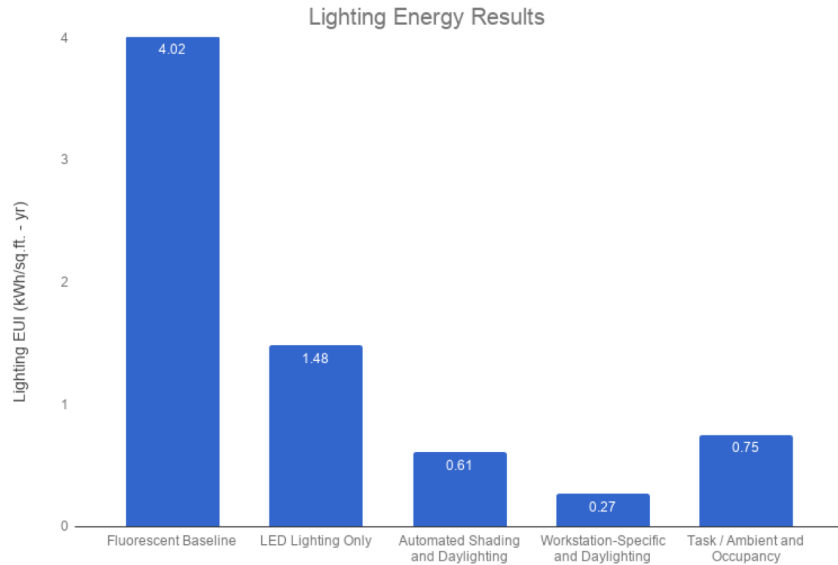


**Automated shading integrated with
daylight dimming lighting control**
(south perimeter application)
*3-5% whole building savings**



**Whole building savings are estimated for application in medium and large commercial office buildings*

Systems can be cost-effective

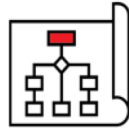


Comparison of three systems based retrofits vs. lighting upgrade.

Resources for stakeholders

1

*Resource sets
for design and
delivery chain*



Applicability
guides



Benefit-cost
calculators



Design and
installation
Specifications



functional test
protocols



maintenance
guidelines

2

*Laboratory and
field validation
results*



Energy
performance



Cost-benefit



Transaction
costs

Building owners/managers and tenants

- Develop scope of work and procure products/services for real estate events.

Design professionals, service providers, vendors

- Offer value-added “upsell” offerings to building owners and operators.
- Ease the sales cycle and reduce customer acquisition costs.

Efficiency programs

- Offer incentives based on field validation results.
- Reduce the level of effort to deploy these technologies via custom incentive programs.



Thank you

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